CONNECTING SUCCESS
I am pleased to share Wiley Rein’s recent accomplishments and achievements. We have leaned into the future.

The strategic plan that we launched in 2014—with a diligent execution and accountability framework and a focus on client value, next-generation leaders, diversity, and giving back to our community—has transformed the firm. Now, three years later, we are proud to promote our successes and great accomplishments.

• We have completed our transition plan to Wiley Rein’s next generation of leaders. Second- and third-generation leaders now comprise our Management Committee—and chair or co-chair all of the firm’s practice groups. Our Executive Committee consists of leaders of our key practices, who assist with the firm’s strategic focus and growth.

• The firm had another strong year—financially one of the strongest years we have had in the past decade.

• We continue to invest in and partner with our clients in new ways while building upon our long-standing client relationships. Many of our largest clients have been with Wiley Rein since it first opened its doors in 1983, and our clients continue to trust and refer new business to the firm. More than 20% of the firm’s new clients each year are referrals from current clients—and we are proud to represent a wide and ever-growing array of outstanding companies, organizations, and individuals.

• Our exceptional talent is one of the reasons many clients trust us with their most challenging problems and turn to us when they need innovative solutions. To maintain our high-quality level of service, we continuously invest in our attorneys so that they deliver not just legal solutions, but also business solutions.

• We remain a single-office firm by design. Preserving our collegial culture is essential to us—and ensures that we stay focused on the needs of our clients at all times.

• We are not a commodity firm; we will continue to invest in our talent and grow in strategic, specialized, high-end, complex, sophisticated practices. We pride ourselves on the efficiency and sophistication with which we manage our matters, including through project management techniques and creative alternative fee arrangements.

This report covers the key strategic areas that reflect the uniqueness of our firm, starting with our Washington, DC “Insider” perspective and concluding with our vision for the future.

As you review the following pages, I hope you’ll begin to get a sense of what makes us unique.
WASHINGTON, DC “INSIDER”
One office by design—a dominant presence in Washington, DC

Wiley Rein operates at the intersection of politics, law, government, business, and technological innovation, representing a wide range of global clients, including more than 400 government contractors, top communications companies, and the biggest global insurance and finance organizations. Our clients generally include Fortune 1000 companies that span most industries, as well as thousands of midsize and small businesses, and more than 130 business groups, nonprofits, and major trade associations.

Many of the firm’s attorneys have held high-level positions in the White House, on Capitol Hill, and in federal agencies including the U.S. Department of Defense, the U.S. Patent and Trademark Office, the Federal Communications Commission, the U.S. Department of State, the U.S. Department of Commerce, the Federal Election Commission, and the U.S. Department of Justice—and have long-standing relationships with key decision-makers and influencers in Washington, DC. We also have a deep pool of attorneys who hold active Secret, Top Secret, and Top Secret/Sensitive Compartmented Information (TS/SCI) security clearances and who have experience litigating and counseling clients on classified matters within the defense and intelligence communities. This experience allows us to provide clients with the comprehensive coverage required to be successful in Washington’s complex policy, legal, and regulatory environment.

"Wiley Rein represents as perfect a merging of public policy and corporate America as exists in Washington."

- LEGAL TIMES
Our alumni now span many different government agencies, corporations, and nonprofits, and we are honored and proud to have served as a springboard in their careers.”

— DOT POWELL-WOODSON Chair, Lateral Partner Recruitment Committee and Firm Executive Committee Member
In keeping with the dynamic and agile firm that Wiley Rein has always been, we have embraced the challenges of the future, working with our next-generation leaders to expand and innovate our services to best meet the complex, diverse, and evolving needs of our clients. These exciting, collaborative efforts have resulted in a significant number of new clients, attracting innovative technology and life science companies and pioneering startups that are changing the 21st century landscape and launching many new industries.

We believe delivering consistent and successful results is achieved through building true partnerships with our clients. We do this by understanding the industries and economic climate in which they operate and the current and potential legal issues that impact their business. Most importantly, because Wiley Rein remains a Washington, DC-based firm that largely operates out of a single office, we are able to control costs and billing rates in a manner that is nearly impossible in large, multi-office or multinational law firms.
Wiley Rein’s outstanding blend of two dozen areas of service and the unique offerings of our subsidiary Signal Group can only be found in one firm nationally. Our elite regulatory and litigation practices are highlighted below.

**APPELLATE**

Described by The Legal 500 US as “hugely effective,” Wiley Rein’s Appellate Group has a tremendous record in courts at all levels throughout the country. Our “elite cadre of appellate lawyers” (Legal Times) is frequently called upon for “bet the company case[s]” or to reverse a lower court, regulatory, or legislative defeat, as we have done many times. The Group often takes the lead for an entire industry on a critical issue in litigation across the country.

**CONSUMER PRODUCT REGULATION**

We offer our clients a unique, multidisciplinary “consumer product team” consisting of lawyers, consultants, and regulatory analysts who assist clients with regulatory challenges associated with product development, sourcing, manufacturing, marketing, labeling, transportation, safety, and recalls, as well as product recycling and disposal. Our internationally recognized team represents clients in policy, regulatory, and litigation matters before Congress, the courts, and government agencies at the federal, state, and municipal levels.

**CORPORATE**

Our Corporate attorneys have completed hundreds of deals involving billions of dollars throughout the country in recent years. We represent clients in a variety of industries, including broadcasting, cable, satellite, new media, wireless, telecommunications, real estate, construction, energy, transportation, banking, manufacturing, entertainment, government contracting, health care, and franchising.

**ELECTION LAW & GOVERNMENT ETHICS**

The firm has the premier election law and government ethics practice, representing more than 300 U.S. and foreign corporations and trade associations. We counsel dozens of Fortune 500 companies on lobbying, political contributions, political action committees (PACs), ethics, and the use of corporate facilities for political purposes and corporate guidelines on related issues. Clients also include high-profile federal officeholders, candidates, and political parties. In 2015–2016, we served as outside counsel to a presidential campaign and several congressional campaigns.

"Recognized by Chambers USA as ‘the gold standard in this business,’ our Group’s experience in political law litigation and First Amendment advocacy is unmatched, involving landmark challenges to laws and client defense."

— MICHAEL TONER Co-Chair, Election Law & Government Ethics Practice
ENVIRONMENT & SAFETY

The firm’s Environment & Safety Practice brings a unique set of skills to representing businesses and trade associations at both the federal and state levels and in international forums. Substantively, we are recognized leaders in handling pesticide, chemical competition, and regulatory matters, and battery and electronics industry issues. Our team also advises on the regulation of the transportation of hazardous products, environmentally-based land use programs such as the Endangered Species Act (ESA), and the laws applicable to product stewardship. We also assist clients on a variety of traditional pollution control, consumer product safety, and energy efficiency matters. Procedurally, we counsel, litigate, stimulate, or respond to regulatory proposals and support legislative lobbying.

"We bring to bear the full range of legal skills to address our clients’ concerns, whether they require litigation, lobbying, rulemaking, contract negotiation, or counseling. As a prominent authority on environmental and safety regulatory and stewardship issues, we monitor worldwide legislative and regulatory developments affecting manufacturers, marketers, and commercial users of those products, and advocate appropriate changes in policies globally."

– DAVID WEINBERG AND TRACY HEINZMAN
Co-Chairs, Environment & Safety Practice

FRANCHISE

Wiley Rein provides a full range of legal services to meet the needs of franchisors. In addition to our expertise representing U.S. franchisors domestically, our attorneys specialize in helping clients expand internationally, having done franchise deals in more than 70 countries in the last two years, and in helping non-U.S. franchisors develop in the U.S. Chambers USA rates the Group as one of the nation’s leading franchise practices, noting that it is “a strong contender in the transactional and compliance-related areas” and “offers a wide range of services to both startup and established franchise systems.”
GOVERNMENT CONTRACTS

The Practice has represented more than 400 top government contractors—including more than a third of the 100 largest U.S. government contractors (based on total contracting dollars in 2016). Practice members include former U.S. Department of Defense attorneys and a deep pool of attorneys with active Top Secret/Sensitive Compartmented Information (TS/SCI) security clearances working on classified matters within the defense and intelligence communities. Because of our successes and reputation for client service, Wiley Rein is consistently ranked by Chambers USA, Law360, The Legal 500 US, and many other publications in the top-tier of the nation’s government contracts practices.

"Our Group consists of a deep bench of DC attorneys with a wide array of legal, business, and government expertise that gives us a unique ability to have a real impact on regulatory, legal, and business outcomes on behalf of our clients."

— PAUL KHOURY AND SCOTT MCCALEB Co-Chairs, Government Contracts Practice

HEALTH CARE

For more than two decades Wiley Rein attorneys have represented entities seeking to contract (or that have contracted) with federal and state governments to provide services in connection with government health care programs, like Medicare, or needing guidance on statutory and regulatory requirements impacting commercial and/or government health care programs, such as the Affordable Care Act (ACA), HIPAA/HITECH, and the Medicare Secondary Payer statute. Our engagements have spanned the health care continuum—from emerging health care issues and programs to legal and operational obligations that over time have become the expectations of regulators, beneficiaries/members, and indeed the health care industry.

INSURANCE

Wiley Rein’s Insurance Practice is one of the largest and most prominent insurer-side practices in the United States. The team provides strategic counseling and litigation services to insurers on professional liability, general liability, property; and cyber, technology, and media insurance issues. We provide innovative, pragmatic solutions that respect our clients’ business objectives and relationships. We are consistently referred by our clients and ranked in legal industry publications—Chambers USA, Law360, National Law Journal—as a top-tier practice nationally.

"Our cohesive team is one of the most prominent insurer-side practices in the United States. We provide strategic counseling and litigation services on high-risk, high-dollar matters."

— DAN STANDISH Chair, Insurance Practice
INTELLECTUAL PROPERTY

The Practice’s clients span many industries, including pharmaceuticals, wireless technology, microprocessor hardware, navigation software and systems, medical devices, aerospace and defense, among others. We are known for our sophisticated infringement litigation capabilities, licensing expertise, analysis and valuation of IP assets, and dealings with relevant government agencies. Our attorneys have litigated cases in all major patent jurisdictions, including appearances before the Supreme Court of the United States; U.S. Courts of Appeals; numerous U.S. District Courts with special emphasis on the Eastern District of Virginia, the Eastern District of Texas, and the District of Delaware; the U.S. Court of Federal Claims; and the U.S. Patent and Trademark Office (USPTO).

“Whether in pharmaceuticals, which implicate people’s health care needs, or in technology that people use every day, our firm has a strong record of success in patent litigation and counseling. We draw on a significant depth of legal talent, technical experience, and business acumen to advise our clients on patent litigation strategy and appeals, patent prosecution and portfolio matters, dispute settlements, and technology transfer across many industries.”

— NEAL SETH Chair, Patent Practice

INTERNATIONAL TRADE

One of the largest and most diverse in the country, Wiley Rein’s International Trade Practice includes lawyers with expertise across a variety of areas, as well as dedicated international trade advisors, economic analysts, and former U.S. government officials. We are one of the leading firms in trade remedy proceedings representing U.S. producers, and are among a limited number of practices that only serve as petitioners counsel. We also distinguish ourselves from our competitors in part due to our unmatched expertise in trade matters involving China. The Practice has been named “International Trade Group of the Year” for seven consecutive years by Law360, and is recognized annually as one of the top-tier practices by Chambers USA.

“Our International Trade Practice has an extraordinary record of winning large and complex trade cases on behalf of major U.S. industries, including clean energy technologies, steel, steel-containing products, aluminum, paper, and consumer products.”

— ALAN PRICE Chair, International Trade Practice
PUBLIC POLICY

With more than 240 lawyers in Washington, DC available to meet our clients’ government affairs needs, our lobbyists and public policy advisors are industry-leading advocates for trade associations, startups, publicly traded companies, and many of the largest companies that operate in the areas of telecommunications, health care, energy, transportation, and international trade. The Group works closely with members of Congress in both parties, members of the Executive branch and federal regulators on issues involving the Environmental Protection Agency, Federal Aviation Administration, Federal Communications Commission, Food & Drug Administration, U.S. Department of Agriculture, Department of Commerce, Department of Defense, Department of Energy, Department of Health and Human Services, Department of Homeland Security, Department of Transportation, and Department of Veterans Affairs.

LITIGATION

Our litigation strength is considerable—more than half of the firm’s 240+ attorneys are seasoned litigators, forming a group that includes three former clerks to the Supreme Court of the United States; more than 40 former clerks to courts of appeals, district, and other courts; former United States prosecutors; former general counsels of federal agencies; and senior government officials. We have successfully briefed and argued cases in the Supreme Court of the United States, every federal circuit, and many district courts and in numerous state supreme courts as well as before Congress, in the Executive branch, and at various agencies.

PRIVACY & CYBERSECURITY

Our attorneys provide clients with a thorough understanding of the current and potential rules and risks that are associated with privacy, data security, and cybersecurity principles, along with a broad range of compliance and strategic advice. We offer legal solutions that harmonize client needs with policy, best practices, and emerging information access restrictions across the full range of privacy and security laws. We provide daily guidance to our clients to ensure compliance with data security rules, prevent breaches, and respond effectively in the event that a data breach occurs. The Practice is annually recognized by Chambers USA, and was named as one of the best privacy consultancies by Computerworld magazine.

COMBINING POLICY, BUSINESS, AND LEGAL EXPERTISE HAS PRODUCED SUCCESS FOR OUR CLIENTS THAT HAS SPANNED NINE PRESIDENTIAL ADMINISTRATIONS.

OUR APPROACH AND STRATEGIC VALUE INCLUDES:

POSITIONING
Creating a profile and base of support in Congress
Opening lines of communication with federal agencies
Monitoring and analyzing legislative and regulatory developments

STRATEGY
Assisting clients in developing a public policy strategy and counseling clients on how to communicate with the media, public policy makers in Congress, and the Administration

TACTICS
Negotiating legislative proposals
Preparing witnesses for congressional testimony
Leading industry-wide coalition building
Telecom, Media & Technology (TMT)

One of the most distinguished and largest groups in the country with more than 60 attorneys, the Practice encompasses virtually all aspects of the federal, state, and international laws governing the telecommunications, media, and technology industries. Our professionals include individuals who have occupied high-level positions at the Federal Communications Commission (FCC), the U.S. Department of State, and the U.S. Department of Commerce, as well as on Capitol Hill. These include a former Chairman of the FCC, three former FCC Commissioners, and a former FCC General Counsel, as well as the former U.S. Coordinator for International Communications and Information Policy (Ambassador). Others have had firsthand experience working in telecommunications firms, media companies, and the advertising industry. The Practice is annually recognized by Chambers USA as top-tier nationally, and in Washington, DC.

"I have been fortunate to work with renowned senior lawyers who shaped telecom and media policy, and to be involved in assembling a great team to carry that legacy forward. We understand the industries we serve like few TMT practices do, and we have extensive familiarity with and deep connections within the government institutions that affect our clients’ businesses."

— Kathleen Kirby, Co-Chair, Telecom, Media & Technology Practice

White Collar Defense & Government Investigations

Our elite team is regularly called upon to advise Fortune 500 companies, small and medium companies, business executives, and public officials when they are confronted with criminal and civil government enforcement actions and investigations. The Practice is composed of former Assistant United States Attorneys, former congressional investigative counsel, former U.S. Department of Justice and U.S. Securities and Exchange Commission attorneys, and a deep pool of home-grown talent specializing in government investigations and white collar litigation.
In addition to Wiley Rein’s premier practices, we bring to our clients the expertise of our wholly owned subsidiary, Signal Group.

Signal offers world-class counsel in government relations and strategic communications. A fixture in Washington, Signal advises clients across the globe, including industry-leading companies, CEOs, governments, and nonprofits, who want tailored strategies for solving high-stakes challenges. Signal’s professionals are a unique collection of top practitioners from their fields—lobbying, PR, public affairs, and digital media—all focused on delivering transformative outcomes for clients. For more information, please visit: signalgroupdc.com

"In pairing our considerable regulatory, litigation, government contracts, and public policy practices with Signal’s mature advocacy and strategic communications services, Wiley Rein has become the only firm in Washington, DC to bring to market a robust integrated legal, public policy, regulatory, and strategic communications offering."

— PETER SHIELDS  Managing Partner
"I am privileged to work with such a unique and elite group of DC attorneys and public policy professionals with an impressive array of legal, business, and government experience. That expertise gives us an exceptional ability to have a real impact on not just legal, but regulatory outcomes on behalf of our clients. We know our way around Washington—we are respected in every important government forum, from Capitol Hill to the Executive branch, and the Judiciary including the Supreme Court, the Federal Circuit, the Court of Federal Claims, and the Court of International Trade."

— PETER SHIELDS  Managing Partner
UNPARALLELED TALENT

Our attorneys are as diverse as our practice areas.

Their accomplishments, unique talents, professional and personal experiences, and perspectives allow our client teams to deliver creative and innovative solutions. Creativity, collaboration, and innovation are valued at Wiley Rein and help build stronger, integrated, multidisciplinary teams that are crucial to providing clients with successful results.

- More than 30% of our partners and public policy advisors worked for the Federal Government.

- Recipient of the Radio Television Digital News Foundation’s prestigious 1st Amendment Leadership Award.

- More than 55% of our partners started as associates with the firm.

- 2 Emmy Award-winning attorneys.

- More than 40 attorneys served as judicial clerks.

- A former NFL football player.

- 100% of our practice leaders have received legal industry recognitions and awards.

- Attorneys include former:
  - Chairman of the Federal Election Commission
  - Chairman of the Federal Communications Commission
  - FCC Commissioners
  - FCC General Counsel
  - U.S. Coordinator for International Communications and Information Policy (Ambassador)

Wiley Rein LLP
PARTNERS AS EDUCATORS

THE CATHOLIC UNIVERSITY OF AMERICA COLUMBUS SCHOOL OF LAW, LAW AND TECHNOLOGY INSTITUTE
UNIVERSITY OF VIRGINIA SCHOOL OF LAW
U.S. ARMY JUDGE ADVOCATE GENERAL’S SCHOOL

DUKE UNIVERSITY SCHOOL OF LAW
GEORGETOWN UNIVERSITY LAW CENTER
AMERICAN UNIVERSITY, SCHOOL OF INTERNATIONAL SERVICE
WILLIAM & MARY LAW SCHOOL
JOHNS HOPKINS UNIVERSITY CAREY BUSINESS SCHOOL
THE CATHOLIC UNIVERSITY OF AMERICA COLUMBUS SCHOOL OF LAW
U.S. ARMY JUDGE ADVOCATE GENERAL’S SCHOOL
UNIVERSITY OF NEW HAMPSHIRE SCHOOL OF LAW, FRANKLIN PIERCE LAW CENTER

OUR PARTNERS HOLD THE FOLLOWING ROLES IN ACADEMIA:

• Adjunct Professor for Government Contracts, Antonin Scalia Law School at George Mason University
• Professor, U.S. Army Judge Advocate General’s School
• Senior Lecturing Fellow, International Business Transactions, Duke University School of Law
• Adjunct Professor, International Trade Law and Regulations, Georgetown University Law Center
• Professor, Johns Hopkins University Carey Business School
• Lecturer, Catholic University of America Columbus School of Law
• Adjunct Instructor in Trial Advocacy, University of Virginia School of Law
• Adjunct Professor, William & Mary Law School
• Assistant Adjunct Professor, International Trade Law and Regulation, Antonin Scalia Law School at George Mason University
• Adjunct Professor, American University, School of International Service
• Adjunct Professor, Complex Securities Investigations, Georgetown University Law Center
• Adjunct Professor of Communications, The Catholic University of America, Columbus School of Law, Institute for Communications Law Studies
• Adjunct Professor of Intellectual Property Law, University of New Hampshire School of Law, Franklin Pierce Law Center
OUR 2017 REPRESENTATIVE MATTERS

- Persuaded the Sixth Circuit to strike down a 2015 FCC order preempting state laws in Tennessee and North Carolina that restricted municipalities’ offering of municipal broadband services.

- Handled all trade litigation and trade policy for Nucor Corporation and led steel industry efforts to use trade laws across numerous product lines, such as hot-rolled, cold-rolled, galvanized, corrosion-resistant, plate, and rebar. These were the broadest and most important trade cases filed by the steel industry in 15 years.

- Prevailed in second appeal to defend federal regulation protecting the privacy rights of the Center for Individual Freedom and other politically active corporations and nonprofit associations at the U.S. Court of Appeals for the D.C. Circuit after successful initial reversal of a prior U.S. District Court decision that had struck down the regulation in a lawsuit brought by U.S. House of Representatives Member Chris Van Hollen.

- Served as an international industry leader as part of an overall effort to transition the U.S. government’s role in key technical aspects of Internet oversight to a new mechanism managed by a global, multi-stakeholder community. This issue has been the focus of multiple congressional hearings, international media coverage, and international diplomatic efforts involving the President of the United States and other world leaders.


- Successfully represented DynCorp International in a prime-subcontractor lawsuit, initiated by a division of Northrop Grumman in Virginia state court, related to a subcontract between the companies in support of Northrop’s prime contract with the U.S. Army for the Counter-Narcoterrorism Technology Program Office.

- Represented Supreme Foodservice GmbH in a series of claims before the Armed Services Board of Contract Appeals related to Supreme’s contract to provide food, water, and other supplies for up to 130,000 U.S. troops at nearly 250 locations throughout Afghanistan.

- Represented Torrent Pharmaceuticals in its successful campaign to market a cost-saving generic version of the antipsychotic drug Abilify® (aripiprazole). With reported 2014 U.S. sales of Abilify® (for all uses) estimated at $7.8 billion, this decision is one of the largest victories, by market size, ever secured for the generic drug industry. A New Jersey federal court denied Otsuka’s motion for injunctive relief, finding that Otsuka failed to demonstrate that it would suffer “immediate and irreparable harm” by allowing Torrent and other generic drug manufacturers to immediately market generic versions of the drug.
Secured a favorable outcome for an insurer (Continental Casualty Company) in a New York jury trial related to Ponzi scheme coverage.

Represented Accasvek as owner of a portfolio of patents (originally developed by Jakks Pacific) in a patent infringement matter against the U.S. government. The U.S. Armed Forces were using Accasvek patents for ‘laser tag’ combat simulations. The case was successfully resolved, with our client receiving a seven figures settlement from the United States.

Served as lead counsel for CNA’s insured, Professor Alan Dershowitz, in a highly publicized defamation case in Florida filed by attorney Bradley Edwards and attorney and former federal judge Paul Cassell.

In a case of first impression, successfully sought and obtained intervention from the U.S. Court of Appeals for the D.C. Circuit on behalf of Crossroads Grassroots Policy Strategies (Crossroads) in litigation now pending in the United States District Court for the District of Columbia. The FEC dismissed an administrative complaint filed by Public Citizen alleging that Crossroads could not operate as an unregulated and independent third-party group, but must be regulated by the FEC as a political committee. Public Citizen sued the FEC to overturn the dismissal. The U.S. District Court refused to allow Crossroads to intervene and defend the dismissal, ruling that the FEC adequately represented its interests. Crossroads obtained an emergency stay from the U.S. Court of Appeals and then a ruling reversing the district court and upholding its right to intervene. Crossroads is now actively defending the FEC’s dismissal of the administrative complaint.

Successfully represented CTIA and PCIA as intervenors in the Fourth Circuit, defending an FCC order designed to speed wireless deployment and implement a congressional directive that local governments cannot deny applications for certain wireless infrastructure facilities.

Represented Century, the largest producer of primary aluminum, on groundbreaking international trade matters, assisting them in developing legal, policy, and political solutions to recent turmoil in the global primary aluminum markets.

Represented a large government contractor in an employment arbitration filed by certain named claimants on behalf of a class of over 1,000 former firefighter employees who worked for the company overseas. Claimants’ arbitration demand raised a variety of contract, quasi-contract, Fair Labor Standards Act, and fraud claims. Wiley Rein obtained a ruling resulting in the elimination of approximately 300 potential class members. Several months later, following a weeklong evidentiary hearing, the arbitrator made several additional rulings in favor of the company, including a ruling that foreclosed approximately 500 purported class members from proceeding with their claims and another substantive legal ruling which together reduced potential liability by approximately 80%. The parties reached a confidential settlement of the remaining claims.

Contributed to crafting unprecedented California battery legislation that Governor Jerry Brown signed into law, and helped our client, the Battery Council International, conceptualize and advocate for passage of the legislation, known as the “Lead-Acid Battery Recycling Act of 2016.”
UNPARALLELED CLIENTS

Our clients are at the core of all we do and who we are. They include many of the most innovative companies in the world, as well as companies, organizations, and individuals that are essential to the foundation of our nation. We are honored to have long-standing relationships with our clients and to help them make distinctive, long-lasting, and important impacts on the future of our country and our local communities.

### REPRESENTATIVE CLIENTS

- AECOM
- Alpha Media USA
- AT&T
- BAE Systems
- Booz Allen Hamilton Inc.
- Call2Recycle
- Capital One
- Century Aluminum
- Chamber of Commerce of the United States
- CropLife America
- General Dynamics Corp.
- General Motors
- H&R Block, Inc.
- Hardee’s Restaurants LLC
- HP Enterprise Services, LLC
- iHeart Media
- IMS Health
- Microsoft Corporation
- National Association of Broadcasters
- Nucor Corporation
- PricewaterhouseCoopers LLP
- SolarWorld Americas, Inc.
- The Boeing Company
- The Coca-Cola Company
- U.S. Telecom Association
- Verizon
COLLEGIAL CULTURE

Collegiality is more than a buzzword at Wiley Rein—it is a way of doing business in an effective and sustainable manner. We are focused on synergies that benefit our clients in creative, multi-disciplinary approaches to problems and disputes. We value teamwork and truly operate as “one firm” in every sense. While we have the expertise of more than two dozen practice areas, we don’t believe that working in silos benefits our clients or our professionals.

Our attorneys’ unique talents and different perspectives not only help to build strong teams that are able to solve challenging issues, but it makes for a more interesting and enjoyable workplace. The firm embraces diversity and inclusion as core values and strives to be a leader among law firms in recruiting and retaining diverse attorneys.

HIGHLIGHTS OF OUR EFFORTS INCLUDE:

MORE THAN HALF OF OUR ASSOCIATES ARE FEMALE

WOMEN LEAD 85% OF OUR COMMITTEES

AFRICAN-AMERICAN/BLACK LAWYERS
AMERICAN CONSTITUTION SOCIETY
FEDERALIST SOCIETY/RNLA
LATINO LAWYERS
LGBT & ALLIES
MINORITY LAWYERS
PARENTS-IN-THE-LAW
WOMEN’S FORUM

WE RECEIVED A SCORE OF 100% ON THE HUMAN RIGHTS CAMPAIGN FOUNDATION’S 2018 CORPORATE EQUALITY INDEX

NAMED TO LAW360’S 2016 LIST OF “THE 100 BEST LAW FIRMS FOR FEMALE ATTORNEYS”

NAMED TO WORKING MOTHER’S 2018 LIST OF “BEST LAW FIRMS FOR WOMEN”

5 WOMEN ARE PRACTICE GROUP LEADERS
THE FIRM INVESTS IN INITIATIVES THAT FOCUS ON NURTURING OUR FIRM CULTURE AND ACTIVITIES THAT INFLUENCE AND ENHANCE OUR COMMUNITY.

IN 2017, THE FIRM CONTRIBUTED MORE THAN $1.5 MILLION TO MORE THAN 450 NONPROFIT ORGANIZATIONS.

WE HAVE A STRONG PRO BONO CULTURE. IN 2017, OUR ATTORNEYS CONDUCTED MORE THAN 9,500 HOURS OF PRO BONO WORK.

FOR TWO CONSECUTIVE YEARS, WILEY REIN WAS THE ONLY LAW FIRM NAMED TO THE WASHINGTON BUSINESS JOURNAL’S “CORPORATE PHILANTHROPY LIST” FOR MID-SIZE COMPANIES.
LEANING INTO THE FUTURE

In the year ahead, Wiley Rein will continue to execute our strategic plan, focusing on client service, practice management, strategic growth, and social responsibility. This includes:

- Expanding our elite regulatory and litigation practices, which are all Chambers top-ranked areas (Government Contracts; Telecom, Media & Technology; Insurance; International Trade; Election Law; and IP & Patent Litigation), and invest in top-tier complementary practice areas such as FTC, cybersecurity, white collar, energy, environmental, transportation, and health care, among others.

- Remaining committed to our Washington, DC focus—we will continue to grow our practice to make sure that in the highest-stakes matters, Wiley Rein continues to be the “go-to” firm in Washington, DC.

- Growing and partnering with our subsidiary, Signal Group, a public policy and strategic communications firm, whose expertise enhances our ability to serve clients.

- Continuing to invest in matter management processes and systems to stay ahead of our competitors as a value firm that is regarded as a pioneer in alternative pricing and a wide variety of alternative fee arrangements. For our clients who have chosen to move away from the billable hour, we have already developed and managed individually tailored pricing options that both enhance client predictability and continue to fairly price our services.

"Wiley Rein is committed to efficient and effective delivery of legal services with a focus on collaboration with clients, quality work, budget predictability, and value billing."

- BEN EGGERT Associates Committee Chair